

FINANCE & REVENUE

Grants Management

Streamlined grants operations

Bridge the gap between grantor and recipient with a comprehensive, tech-enabled approach. We help organizations align expectations across government and commercial sectors—combining subject matter expertise, proven practices, and proprietary tools to modernize operations and maximize outcomes.

 Drive efficiency, compliance, and smarter decisions with tech-forward solutions

We design, deliver, evaluate, and administer successful grants management programs. To simplify processes and enhance organizational effectiveness, we build custom, tech-enabled tools that improve reporting accuracy, compliance, and decision-making.

Proven expertise

Our multidisciplinary teams include certified grants management specialists and experts in strategy, planning, government, fraud, and technology. From program design and financial management to compliance, reporting, and technical assistance, we deliver advisory, technology, and managed services across the full grants lifecycle.

Core capabilities



Funding strategy and grant application development



Cost-benefit analyses on the value of grant co-investments for regulators and customers



Funded project implementation and compliance with federal requirements



Data collection, analysis, and reporting

Holistic grants management services



Pre-award

- Funding strategy
- Budgeting process
- Grant applications



Post-award

- Risk assessments
- Program design
- Program administration (contact center operations, application management, payment processing)
- Financial management
- Subrecipient training and engagement
- Project and financial reporting
- Monitoring and compliance



Close-out

- Financial and performance report reviews
- De-commit/de-obligate unused funds



Award

- Application review
- Award dissemination

Ecosystem partners and proprietary solutions



Enhance customer engagement, automate complex processes, and gain real-time insights. By providing a flexible, scalable platform for customer relationship management and beyond, Salesforce accelerates innovation and operational efficiency.

TrueGuide SpendSM

Our proprietary, customizable technology platform supports the full grants lifecycle—enabling seamless application intake, reporting, and compliance with built-in intelligence for faster decision-making.

TRUEPMO[®]

Our proprietary integrated program management office solution accelerates value, mitigates risk, and maximizes efficiency for successfully delivering complex, transformational programs.

Experience and impact

With a 35-year track record and a nationwide presence, Guidehouse has administered over \$60 billion in grants across sectors including sustainability, disaster recovery, housing, transportation, broadband, energy, healthcare, and education. Our experts bring deep experience across all phases of the grant lifecycle and all levels of government. Through our federally funded Community Building and Investment Center of Excellence, we apply accelerators and innovative approaches to help clients deliver measurable impact.

About Guidehouse

Guidehouse is a global AI-led professional services firm delivering advisory, technology, and managed services to the commercial and government sectors. With an integrated business technology approach, Guidehouse drives efficiency and resilience in the healthcare, financial services, energy, infrastructure, and national security markets. [guidehouse.com](https://www.guidehouse.com)

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