

Guidehouse | Health

How Did Guidehouse Health Earn So Many #1 KLAS Rankings?























Over the years, Guidehouse has earned numerous #1 rankings based on research conducted by KLAS. KLAS recognition is more than a ranking; it is a distinction based on actual impartial client feedback. Our commitment to client satisfaction and results makes this recognition meaningful and significant. KLAS is an independent research organization, evaluating healthcare client satisfaction across the USA. Each year, we, along with our competitors, are rated based on the following criteria:

Culture



Loyalty



Operations



Product



Relationship



Value



What are Clients Saying About Us?

We are pleased to share actual client comments that were included in the KLAS research. To view more client feedback, please visit **www.klasresearch.com**.

Strategy, Growth & Consolidation Consulting



"Guidehouse actually exceeded our expectations. They were very instrumental in the process. We ended up with a result that would have been unthinkable before. Another reason why they exceeded our expectations is the final asset purchase agreement. That far exceeded any of our wildest expectations in terms of what we would be able to achieve." — CEO/President | Dec 2020

Healthcare Management Consulting



"The team we are using from Guidehouse has real, in-the-trenches experience in the areas where we need help. The team members have done consulting engagements across the country, so they know what works in what setting and with what system. That is a real benefit. I haven't seen anything from Guidehouse that I would say was a challenge. The vendor has been pretty good. They have worked with plans like ours before." — CEO/President | Jan 2021

Value-Based Care Consulting



"Guidehouse did a deep analysis into value-based care. They showed us the trends and initiatives that we should be considering, and they gave us insights about incentives and how the market would perceive what we are doing. Guidehouse was really good about going back and forth with the comments and questions we had. They gave us best practices, ideas, and insights. There will likely be additional opportunities for Guidehouse in other markets based on the great work they did for us."

- VP/Other Executive | Nov 2020

Revenue Cycle Extended Business Office (Modular Outsourcing Solutions)



"Guidehouse absolutely exceeded my expectations. They have done really well at driving tangible outcomes for us. I would likely recommend them to others. Guidehouse has exceptional leaders who are involved." — VP/Other Executive | Jan 2020

Revenue Cycle Outsourcing (Comprehensive Revenue Cycle Management)



"The quality of Guidehouse's staff is phenomenal. The vendor definitely works on being a good partner. When they got into our organization, they said that they would be there for us. When they had a problem, they fixed it, so that was very good. I would definitely recommend Guidehouse." — Director | Aug 2020

Outsourced Coding



"Guidehouse is awesome. They are a really good company to partner with. They are very professional, straightforward, and honest. When we first brought them on, we wanted them to address some of our backlog. Guidehouse was honest. They said that they would do their due diligence. They didn't give us false hope or make any promises that they couldn't keep. The vendor was very straightforward about the timeline that it would take for us to get caught up. It was a little bit longer than we wanted, but it was realistic, and they did it. Guidehouse is definitely a good company to work with."— Director | Jan 2021

Revenue Cycle Optimization



"We brought in Guidehouse to identify where we could increase revenue and reduce expenses. We have been very successful with their involvement. We have made some changes within our network's structure and have identified areas where we can increase revenue. The experience working with Guidehouse's folks has been positive. They have identified opportunities and worked with us to implement those changes." — VP/Other Executive | Oct 2020

Financial Improvement Consulting



"We are now a smarter, better health system than we were when we started working with Guidehouse. We know where we want to go, and we know the deliverables we want to have our consultant bring."— CMO | Nov 2020





guidehouse.com

About Guidehouse

Guidehouse is a leading global provider of consulting services to the public and commercial markets with broad capabilities in management, technology, and risk consulting. We help clients address their toughest challenges with a focus on markets and clients facing transformational change, technology-driven innovation, and significant regulatory pressure. Across a range of advisory, consulting, outsourcing, and technology/analytics services, we help clients create scalable, innovative solutions that prepare them for future growth and success. Headquartered in McLean, VA, the company has more than 8,000 professionals in more than 50 locations. Guidehouse is a Veritas Capital portfolio company, led by seasoned professionals with proven and diverse expertise in traditional and emerging technologies, markets, and agenda-setting issues driving national and global economies. For more information, please visit: www.guidehouse.com.

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