

Life Sciences

Guidehouse and The Red Flag Group Strategic Collaboration: Compliance Expertise and Cutting-Edge Technology Solutions

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The core operations of global life sciences companies are inherently wrapped in risk; the life sciences industry is among the most heavily regulated in the world. The industry faces complex challenges due to new and often ill-defined regulatory frameworks. Companies need to secure oversight that represents an intimate knowledge of the laws and regulations of the industry. To navigate these regulations, pharmaceutical and medical device companies need a trusted advisor with the latest cutting-edge technology and deep industry knowledge.

Guidehouse and The Red Flag Group® are collaborating to provide the “best of both worlds,” compliance expertise accompanied with top-notch technology and due diligence.

At Guidehouse, we help U.S. and international companies navigate these unparalleled challenges by providing a full range of global compliance services. Our team includes former global chief compliance officers from industry and senior advisors at government agencies who have been at the forefront of the industry for decades. Our unique and first-hand expertise gives clients the competitive edge needed to manage and protect their business.


“What makes Guidehouse different is we have been on both sides of the fence, as industry professionals and consultants, and therefore understand the daily challenges our clients face,” says Mark Farrar, partner at Guidehouse. “Our team takes a practical approach and provides subject matter expertise on how to develop and operationalize a compliance team that is right-sized for the company. This includes

creating a governance structure that communicates and trains its employees on the complex legal and regulatory landscape, routinely assesses its risk, and puts an annual auditing and monitoring plan in place to mitigate the impact of those risks. Our team has helped establish numerous compliance programs and helped established programs become more proactive vs. reactive as the company matures.”

The Red Flag Group, in complementing Guidehouse, specializes in data, intelligence, and curated solutions to help companies make better decisions when selecting their suppliers and business partners. This includes conducting due diligence and obtaining intelligence on companies and people across 194 countries.

“Our data, intelligence, and ratings assets focused on private companies operating in over 180 countries adds tremendous value to the consulting and compliance skills brought by Guidehouse. We look forward to bringing the teams together to provide a combined offering that leverages the strengths of both companies so that clients can build their businesses around the world with integrity and with a social governance system across all of their stakeholders,” says Scott Lane, CEO and chairman of The Red Flag Group.

To manage third-party onboarding, there is also The Red Flag Group's ComplianceDesktop® Compliance Technology Platform, which can automate onboarding workflows, standardize key onboarding documentation, and maintain the right level of auditing and tracking.



Guidehouse is no stranger to due diligence. Our subject matter experts assist life sciences companies with monitorships and improvement of relevant aspects of their compliance programs through practical and client-specific recommendations. Guidehouse has supported pharma and MedTech companies with monitorships since they began in the late 1990s.

With Guidehouse's thorough quality program development and implementation paired with The Red Flag Group's global due diligence expertise and technology, companies can expect a unique cross-function service.

"I am excited to collaborate with The Red Flag Group," Farrar says, "as we bring together the best of both worlds; cutting-edge technology that reduces costs and improves efficiency, coupled with deep subject matter expertise that can effectively utilize the power of data to make critical business decisions that align with company goals and values."

Visit Guidehouse.com and RedFlagGroup.com for more information on how we can assist with your current or future compliance needs.

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About Guidehouse

Guidehouse is a leading global provider of consulting services to the public and commercial markets with broad capabilities in management, technology, and risk consulting. We help clients address their toughest challenges with a focus on markets and clients facing transformational change, technology-driven innovation and significant regulatory pressure. Across a range of advisory, consulting, outsourcing, and technology/analytics services, we help clients create scalable, innovative solutions that prepare them for future growth and success. Headquartered in Washington DC, the company has more than 7,000 professionals in more than 50 locations. Guidehouse is a Veritas Capital portfolio company, led by seasoned professionals with proven and diverse expertise in traditional and emerging technologies, markets, and agenda-setting issues driving national and global economies. For more information, please visit: www.guidehouse.com.

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About The Red Flag Group

The Red Flag Group® is helping companies select the best customers, suppliers and business partners by providing data, intelligence and rating solutions across all industries and countries.

With our curated data, intelligence and rating solutions, our clients make Better Decisions when selecting companies and people they engage with, allowing them to not only meet their own statutory compliance obligations, but to also drive up standards and advance our society for an improved future outlook.

