



Preparing for, Capturing, and Managing Federal Bipartisan Infrastructure Law Investment Grants

Guidehouse partners with utilities to support all phases of the grants' life cycle: strategy, application, grant management, program implementation, and compliance.

Navigating the Infrastructure Investment Grants' Life Cycle

The Guidehouse grants framework is designed to help clients decipher, evaluate, and prioritize the opportunities as well as plan and implement the projects. Using a structured lifecycle approach will maximize returns.

Guidehouse Structured Life Cycle Approach



Starting Your Federal Grant Journey

Utilizing a structured approach for tackling the Bipartisan Infrastructure Law (BIL) will maximize returns. Utilities need to develop winning grant applications, develop a regulatory engagement plan to minimize the risk of co-investment recovery, and implement the program in an efficient and compliant manner.

We help identify the best opportunities to maximize your investment and align with your initiatives and develop strategies to increase the chance of winning.

Our approach to defining BIL strategy focuses on answering two key questions with the goal of prioritizing and winning opportunities:

Question 1: What are the **highest value** program opportunities—both existing or planned and non-existing—that your utility and community should pursue?

Question 2: How can your utility and community successfully win grants for desired programs and projects?



We prioritize opportunities by evaluating programs and establishing portfolio.

Track & Review Programs

- · Prioritization framework for assessing BIL programs and utility projects
- Itemize conditions and relevant information for identified programs of interest
- Align on prioritization of resilience projects that may leverage BIL programs
- Deep dive into possible BIL provisions to fully understand implications of the program and relevant limitations

Develop Portfolio & Prepare Guidance

- Materials, including executive briefing, matching BIL opportunities and existing utility projects
- Workshop outcomes identifying potential projects and high-level project gaps
- Facilitate workshop with relevant utility teams to align on target technologies and locations for emergency services resilience

Plan Portfolio

- Summary report and application timeline for each best-fit project with high-level requirements and **CAPEX** estimates
- Executive briefing of outcomes
- Application timeline for grant applications, broken down by different technologies and locations, as necessary

Given the scope of possible applications, effective management is key to generating successful cohesive applications. Strong PMO throughout the application process is crucial to guide business model and stakeholder engagement tasks.

We help you manage the grant application process and prepare and execute the stakeholder engagement plans leveraging Guidehouse TruePMOsm and our proven stakeholder engagement methodology.





Moving to Implementation

Each successful application must be diligently executed in line with compliance.

Contact us today to see how Guidehouse can help you with all phases of the grants' life cycle.

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Ready to Get Started?

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Guidehouse leverages proven frameworks to manage the execution of the investment and demonstration projects ensuring efficient implementation and compliance/reporting with federal grant requirements. We are experts in interpreting new policies, guidelines, and regulations and in recognizing the strategic value of utilities. Our best practices, proven frameworks, quality control processes, and leading grant administration software applications make for efficient and effective use of utility staff and executive resources

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