



GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

**SCHEDULE TITLE: Multiple Award Schedule (MAS)**

Large Category: Information Technology

**FSC Classes/Product Codes::**

D310- IT and Telecom-Cyber Security and Data Backup

D399-I T and Telecom- Other IT and Telecommunications

**Contract Number: GS-35F-0263P**

**Contract Period:** February 9, 2004 through February 8, 2024

Modification Number: PA-0091 effective August 31, 2020.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

Guidehouse LLP  
1800 Tysons Blvd. Fl. 7  
McLean, Virginia 22102-4257

**Business Size:** Large Business

**Phone:** (301) 219-6990

**Fax:** (703) 991-0052

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**Website:** <https://guidehouse.com/government-contract-vehicles>

## Table of Contents

Section	Page
1. Customer Information .....	1
2. Awarded Special Item Numbers.....	4
3. Professional Labor Category Descriptions and Pricing .....	5

# 1. Customer Information

## 1a. Table of Awarded Special Item Numbers (SINS):

SIN	SIN Name
54151S	Information Technology Professional Services
54151HACS	Highly Adaptive Cybersecurity Services (HACS)
OLM	Order-Level Materials (OLM)

Cooperative Purchasing (STLOC) and Disaster Recovery Purchasing (RC) are available

**1b. Lowest Priced Model Number and Unit Price For Each SIN: (Government net price based on a unit of one) see page 10 of 10.**

**1c. Hourly Rates (Services only): See pages 4 – 10 for Descriptions and Pricing.**

**2. Maximum order:** \$500,000

NOTE TO ORDERING ACTIVITIES: \*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

**3. Minimum order:** \$100

**4. Geographic coverage (delivery area):** Worldwide

**5. Points of production:** DC Metropolitan area

**6. Discount from list prices or statement of net price:** GSA Net prices are shown in the below GSA pricelist. Negotiated discounts have been applied and the IFF has been added.

**7. Quantity/Volume Discounts:**

Awarded Value			Minimum Discount
From	To:		
\$ 1,000,001.00	\$ 2,000,000.00		2%
\$ 2,000,001.00	\$ 5,000,000.00		4%
\$ 5,000,001.00	\$ 10,000,000.00		6%
\$ 10,000,001.00	and up		8%

**8. Prompt payment terms:** 30 days ARO

(Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.)

**9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes

**9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** No

**10. Foreign items:** None

**11a. Time of delivery:** Per task order

**11b. Expedited Delivery:** Not applicable

**11c. Overnight and 2-day delivery:** Not applicable

**11d. Urgent Requirements:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

**12. F.O.B. point(s):** Destination

**13a. Ordering address:**

Guidehouse LLP  
1800 Tysons Blvd., 7th Fl.  
McLean, VA 22102

**13b. Ordering procedures:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

**14. Payment addresses:**

***By Check***

Guidehouse LLP  
P.O. Box 7247-6037  
Philadelphia, PA 19170-6037

***By Wire Transfer***

Citibank NA, New York, NY  
Account #: 30982834  
ABA #: 021000089; Swift #: CITIUS33  
To Credit: Guidehouse LLP

**15. Warranty provision:** None

**16. Export packing charges:** Negotiated at the Task Order Level.

**17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** See 9a and 9b above.

**18. Terms and conditions of rental, maintenance, and repair:** Not applicable

**19. Terms and conditions of installation:** Not applicable

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not applicable

**20a. Terms and conditions for any other services:** Not applicable

**21. List of service and distribution points:** Not applicable

**22. List of participating dealers:** Not applicable

**23. Preventive maintenance:** Not applicable

**24a. Special attributes such as environmental attributes:** Not applicable

**24b. Section 508 Compliance Information for Electronic and Information Technology (EIT):** Section 508 compliance information on EIT supplies and services will be addressed on a task order basis. The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**25. Data Universal Number System (DUNS) number:** 079529872

**26. Notification regarding registration in System for Award Management (SAM) Database:  
Registered**

## 2. Awarded Special Item Numbers

### **SIN 54151S – Information Technology Professional Services**

IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.

### **SIN 54151HACS – Highly Adaptive Cybersecurity Services**

Includes a wide range of fields such as, the seven-step Risk Management Framework services, information assurance, virus detection, network management, situational awareness and incident response, secure web hosting, and backup, security services and, Security Operations Center (SOC) services. HACS vendors are cataloged under the 5 subcategories of High Value Asset Assessments; Risk and Vulnerability Assessments, Cyber Hunt, Incident Response, and Penetration Testing.

### **SIN OLM – Order-Level Materials (OLM)**

OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.

### ***OLM SIN-Level Requirements/Ordering Instructions:***

- OLMs are:
  - Purchased under the authority of the FSS Program
  - Unknown until an order is placed
  - Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials. (Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs)
  - Only authorized for use in direct support of another awarded SIN.
  - Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN)
  - Subject to a Not To Exceed (NTE) ceiling price
- OLMs are not:
  - “Open Market Items”
  - Items awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level)
- OLM Pricing:
  - Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF).
  - The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against an FSS BPA awarded under an FSS contract, cannot exceed 33.33%.

### 3. Professional Labor Category Descriptions and Pricing

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
<b>SIN 54151S</b>				
<b>IT Consulting Engagement Executive</b>	Masters	15	Experience of fifteen or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Is an owner/operator of the firm; can obligate the firm. Serves as the engagement executive and/or senior subject matter specialist in an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field. Has overall responsibility for quality assurance on consulting engagements.
<b>IT Consulting Engagement Leader</b>	Bachelors	18	Experience of eighteen or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as an engagement leader or Subject Matter Specialist in an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>IT Consulting Director III</b>	Bachelors	18	Experience of eighteen or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Program Manager or Subject Matter Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>IT Consulting Director II</b>	Bachelors	14	Experience of fourteen or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Program Manager or Subject Matter Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
				management, data/records management or a related field.
<b>IT Consulting Director I</b>	Bachelors	10	Experience of ten or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Program Manager or Subject Matter Specialist on projects an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>IT Consulting Manager III</b>	Bachelors	12	Experience of twelve or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>IT Consulting Manager II</b>	Bachelors	9	Experience of nine or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>IT Consulting Manager I</b>	Bachelors	6	Experience of six or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>IT Senior Consultant II</b>	Bachelors	5	Experience of five or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other	Serves as a consulting Team Lead or Senior Consultant on projects related to an area of relevant information technology consulting such as resources and



Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
			related services. The Education Substitutions outlined below will also apply.	facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>IT Senior Consultant I</b>	Bachelors	3	Experience of three or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a consulting Team Lead or Senior Consultant on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>IT Consultant II</b>	Bachelors	1	Experience of one or more years in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Staff/Team member on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>IT Consultant I</b>	Bachelors	3 months	Experience of three months or more in general IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. The Education Substitutions outlined below will also apply.	Serves as a Staff/Team member on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.
<b>SIN 54151HACS</b>				
<b>Cybersecurity Consulting Engagement Executive</b>	Masters	15	Experience of fifteen or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Is an owner/operator of the firm; can obligate the firm. Serves as the engagement executive and/or senior subject matter specialist in an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field. Has overall responsibility for quality assurance on consulting engagements.

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
<b>Cybersecurity Consulting Engagement Leader</b>	Bachelors	18	Experience of eighteen or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as an engagement leader or Subject Matter Specialist in an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
<b>Cybersecurity Consulting Director III</b>	Bachelors	18	Experience of eighteen or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Program Manager or Subject Matter Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
<b>Cybersecurity Consulting Director II</b>	Bachelors	14	Experience of fourteen or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Program Manager or Subject Matter Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
<b>Cybersecurity Consulting Director I</b>	Bachelors	10	Experience of ten or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Program Manager or Subject Matter Specialist on projects an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
<b>Cybersecurity Consulting Manager III</b>	Bachelors	12	Experience of twelve or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
			Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	mitigation, cyber threat hunting or a related field.
<b>Cybersecurity Consulting Manager II</b>	Bachelors	9	Experience of nine or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
<b>Cybersecurity Consulting Manager I</b>	Bachelors	6	Experience of six or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Project Manager or Functional Specialist on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
<b>Cybersecurity Senior Consultant II</b>	Bachelors	5	Experience of five or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a consulting Team Lead or Senior Consultant on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
<b>Cybersecurity Senior Consultant I</b>	Bachelors	3	Experience of three or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a consulting Team Lead or Senior Consultant on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.

Labor Category	Min. Edu.	Min. Yrs. Exp.	Minimum/General Experience and Years of Experience	Functionality Responsibility (Summary)
<b>Cybersecurity Consultant II</b>	Bachelors	1	Experience of one or more years in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Staff/Team member on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.
<b>Cybersecurity Consultant I</b>	Bachelors	3 months	Experience of three months or more in cyber security or IT consulting, system/application development, design and implementation, business process reengineering, IT transformation, or other related services. May have one or more relevant certifications such as Certified Information System Security Professional (CISSP), Certified Authorization Professional (CAP), Certified Information Security Manager (CISM), etc. The education/experience substitution outlined below may also apply.	Serves as a Staff/Team member on projects related to an area of relevant cybersecurity consulting such as penetration testing, incident detection and response, risk and vulnerability assessments, threat mitigation, cyber threat hunting or a related field.

**Education Substitutions:** Due to the availability or limitation of education, occasional substitution of experience as referenced above for a professional labor type with additional years of experience will be provided to the Federal Agency when responding to their IT requirements and it is solely the acquiring agency's determination, if the substitution is considered acceptable prior to an award.

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Categories	Hourly Rates
<b>SIN 54151S</b>	
IT Consulting Engagement Executive	\$361.51
IT Consulting Engagement Leader	\$271.44
IT Consulting Director III	\$285.54
IT Consulting Director II	\$265.82
IT Consulting Director I	\$232.90
IT Consulting Manager III	\$205.09
IT Consulting Manager II	\$178.09
IT Consulting Manager I	\$174.44
IT Senior Consultant II	\$163.09
IT Senior Consultant I	\$144.19
IT Consultant II	\$134.84
IT Consultant I	\$127.94
<b>SIN 54151HACS</b>	
Cybersecurity Consulting Engagement Executive	\$343.02
Cybersecurity Consulting Engagement Leader	\$281.01
Cybersecurity Consulting Director III	\$277.09
Cybersecurity Consulting Director II	\$257.96
Cybersecurity Consulting Director I	\$244.85
Cybersecurity Consulting Manager III	\$199.43
Cybersecurity Consulting Manager II	\$173.17
Cybersecurity Consulting Manager I	\$169.62
Cybersecurity Senior Consultant II	\$168.65
Cybersecurity Senior Consultant I	\$140.54
Cybersecurity Consultant II	\$136.75
Cybersecurity Consultant I	\$121.55